

## Contact Information for TÜV Rheinland InterTraffic GmbH

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## Solutions for Industry and Financiers

M&A Support

www.tuv.com



## Services from one source

TÜV Rheinland InterTraffic GmbH is an independent, global acting and recognised Service Company. With high efficiency and reliable on-time delivery we offer you:

- Reproducible deliverables
- Planning of efficient procurement processes
- Independent consulting and project support for the whole process

TÜV Rheinland assists you

- to meet strategic challenges in your daily business
- to optimise your operations with solutions individually tailored to your needs
- in applying proven tools and methodologies
- to meet market demands with products that are cost-efficient and ready for implementation

Our services are embedded in our full portfolio.

You'll benefit from our experience with:

- Industry and financiers
- Public Transport Authorities (PTA) and the public sector
- Operators in commuter and regional rail transport and also in public transport

We carefully listen to all your needs before we develop effective solutions, e.g. market entry and business expansion strategies for M&A activities, for public transport tenders, for the commissioning of new networks and for optimisations during continuous operation.

Our mission statement is:

Sustainable and profitable design of your contracts and organisations at minimum risks!

## Integrated process monitoring.



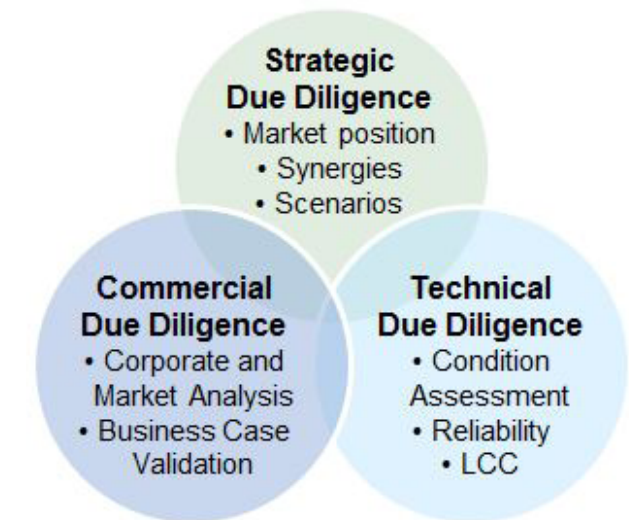
### Strategy Consulting

- Holistic strategy and portfolio development including deductions of internal and external measures
- Identification of new potential products and regional markets
- Determination of acquisition opportunities
- Risk assessments
- Change management of business processes and organisational structures taking into account:
  - Competitive conditions
  - Operational requirements
  - Market requirements
  - Technical and legal framework
- We assist in strategy development, developing your measures and implementing them
- Integration of acquired businesses into your own structures

## Our service focus.

Technical and commercial Due Diligence and Risk Analysis

- Valuation of assets and validation of overdue maintenance and remaining service life, etc.
- Contract analysis and identification of technical risks
- Development and validation of commercial assumptions of rail markets, potentials, etc.
- Validation of technical and market-based parameters such as lease payments, etc.
- Value conservation strategies
- Business case validation
- Analysis of technical and operational risks of the complete system (e.g. operating vs. workshop)



Holistic risk analysis and M&A activities from the initiation to the integration!